## U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE LENDER RANKING by TOTAL $\underline{\text{NUMBERS}}$

LENDER RANKING BY TOTAL NUMBERS						
7(a) Loan Guaranties & 504 Debentures as of:		FY 2013		10/01/2012-8/31/2013		
LENDER  1 BRANCH BK. & TR CO	<b>#</b> 71	\$ \$14.517.100	74	TWIN CITY DANK		<b>#200.000</b>
2 WELLS FARGO BANK NATL ASSOC	62			TWIN CITY BANK FIRST UTAH BANK	1	\$388,800 \$375,000
3 STELLARONE BANK	50			FIRST STATE BANK	1	\$227,000
4 MANUFACTURERS & TRADERS TR CO	35	\$4.076.000			1	\$223,000
5 SONABANK	22	+ ,,		BANCORP BANK	1	\$146,000
6 FULTON BANK NATL ASSOC	16			FREEDOM FIRST FCU	1	\$120,000
7 VANTAGESOUTH BANK	15			Bank@LANTEC	1	\$100,000
8 SUNTRUST BANK	14			FRONTIER COMMUNITY BANK	1	\$100,000
9 TOWNEBANK	10	. , ,		OAK VIEW NATIONAL BANK	1	\$93,000
10 UNION FIRST MARKET BANK	9			ABNB FCU	1	\$50,000
11 SUPERIOR FINANCIAL GROUP, LLC	8			VILLAGE BANK	1	\$50,000
12 LANGLEY FCU 13 LIVE OAK BANKING COMPANY	7 6	\$1,132,000 \$5,333,000		TOTAL 7(a) & 504 LOANS	467	\$ 170,992,800
14 FARMERS & MERCHANTS BANK	6	\$251,400		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
15 CERTUSBANK NATL ASSOC	4			BRANCH BK. & TR CO	71	\$14,517,100
16 UNITED BANK	4	\$2,875,000		WELLS FARGO BANK NATL ASSOC	62	\$27,370,100
17 TD BANK, NATIONAL ASSOCIATION	4			STELLARONE BANK	50	\$6,079,000
18 MONARCH BANK	4			MANUFACTURERS & TRADERS TR CO	35	\$4,076,000
19 VIRGINIA COMPANY BANK	4	\$339,500		SONABANK	22	\$12,589,600
20 VIRGINIA COMMERCE BANK	4	\$235,000				
21 CORNERSTONEBANK	3	\$3,741,000		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
22 EAGLEBANK	3			LIVE OAK BANKING COMPANY	6	\$5,333,000
23 SOUTHERN BK & TR CO	3	\$1,136,000		VIRGINIA COMPANY BANK	4	\$339,500
24 CARDINAL BANK	3			CORNERSTONEBANK	3	\$3,741,000 \$737,000
25 SANDY SPRING BANK 26 NEW HORIZON BANK NATL ASSOC	3			NEW HORIZON BANK NATL ASSOC CELTIC BANK CORPORATION	3	\$600,000
27 NEWTEK SMALL BUS. FINANCE INC.	3	\$737,000		CELTIC BANK CORFORATION	3	\$600,000
28 VALLEY BANK	3	\$737,000		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
29 CELTIC BANK CORPORATION	3	+ - ,		SONABANK	22	\$12,589,600
30 FIRST BANK & TRUST COMPANY	3	\$565,000		VANTAGESOUTH BANK	15	\$14,497,600
31 FIRST-CITIZENS BANK & TRUST COMPANY	3	\$471,000	3.	FARMERS & MERCHANTS BANK	6	\$251,400
32 FAUQUIER BANK	3			CERTUSBANK NATL ASSOC	4	\$4,730,000
33 PNC BANK, NATIONAL ASSOCIATION	3	\$219,000		MONARCH BANK	4	\$1,699,000
34 BAYPORT CREDIT UNION	3	\$113,000				
35 VIRGINIA PARTNERS BANK	3	\$95,000		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
36 UVA COMMUNITY CREDIT UNION 37 FIRST WESTERN SBLC, INC	3 2	\$63,300		BRANCH BK. & TR CO WELLS FARGO BANK NATL ASSOC	71 62	\$14,517,100 \$27,370,100
38 VIRGINIA HERITAGE BANK	2	\$2,279,000		STELLARONE BANK	50	\$6,079,000
39 FIRST FINANCIAL BANK	2			MANUFACTURERS & TRADERS TR CO	35	\$4,076,000
40 CAPITAL ONE NATL ASSOC	2			FULTON BANK NATL ASSOC	16	\$4,882,400
41 CHARTWAY FCU	2	\$1,087,000				ψ :,σσ <u>=</u> , :σσ
42 CITIZENS & FARMERS BANK	2	\$980,000		CREDIT UNIONS	#	\$
43 CONESTOGA BANK	2	\$849,000	1.	LANGLEY FCU	7	\$1,132,000
44 WILSHIRE STATE BANK	2			BAYPORT CREDIT UNION	3	\$113,000
45 ACCESS NATIONAL BANK	2			UVA COMMUNITY CREDIT UNION	3	\$63,300
46 CHESAPEAKE BANK	2			CHARTWAY FCU	2	\$1,087,000
47 COMMUNITY REINVESTMENT SMALL B	2			NAVY FCU	1	\$223,000
48 BANK OF AMERICA NATL ASSOC 49 OLD POINT NATL BK OF PHOEBUS	2	\$375,000 \$347,500		CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$
50 AMERICAN NATIONAL BANK	2			TIDEWATER BUS. FINANCING CORP	34	\$13,079,000
51 EVB	2			BUSINESS FINANCE GROUP, INC.	30	\$14,370,000
52 SURREY BANK & TRUST	2			RAPPAHANNOCK ECONOMIC DEVEL CO	9	\$4,858,000
53 CORNERSTONE BANK NATL ASSOC	2			CHESAPEAKE BUS. FINAN CORP	1	\$2,683,000
54 REDC COMMUN CAP. GROUP INC.	2	\$120,000	5.	FLORIDA 1ST CAP. FINAN CORPORA	1	\$1,429,000
55 CITIZENS BANK & TRUST CO.	2			REDC COMMUN CAP. GROUP INC.	1	\$134,000
56 HANA SMALL BUS. LENDING INC.	1	\$4,400,000				
57 OLD LINE BANK (BOWIE, MD)	1	\$2,683,000		504 - FIRST TRUST LENDERS (by Numbers)	#	\$
58 NOAH BANK	1			BRANCH BK. & TR CO	12	\$8,551,379
59 NORTHWEST BANK & TRUST COMPANY	1			TOWNEBANK	10	\$3,005,839
60 MVB BANK, INC. 61 WEST TOWN SAVINGS BANK	1	\$1,928,000		STELLARONE BANK UNITED BANK	9	\$2,997,600 \$3,485,000
62 FIDELITY BANK (Georgia)	1	\$1,429,000		MONARCH BANK	4	\$2,023,750
63 METRO BANK	1	\$1,090,000		more atom brant		Ψ2,020,100
64 MONUMENT BANK	1	\$750,000				
65 JOHN MARSHALL BANK	1	\$730,000	4			
66 SOLIARE 1 BANK	1	\$640,000	1			

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\$640,000

\$500,100 \$500,000

\$453,000

\$392,000

66 SQUARE 1 BANK

69 PIONEER BANK

70 CAPITALSOURCE BANK

67 UNITED MIDWEST SAVINGS BANK 68 PEOPLES COMMUNITY BANK